

<b>FHC 2017-2019 FINANCES</b>	<b>Approved Budget April 1, 2017 to March 31, 2018</b>	<b>Year End Actuals April 1, 2017 to March 31, 2018</b>	<b>Variance Approved Budget to Year End Projections</b>	<b>Budget (DRAFT) April 1, 2017 to March 31, 2018</b>	<b>Year over Year Delta 2017/18 to 2018/19</b>
<b>INCOME</b>					
Sport Canada	931,200.00	1,181,200.00	250,000.00	1,037,500.00	(143,700.00)
Canadian Olympic Committee	35,000.00	80,000.00	45,000.00	20,000.00	(60,000.00)
Registered Participants	199,000.00	199,236.00	236.00	230,000.00	30,764.00
National Programs	438,500.00	257,644.00	(180,856.00)	448,800.00	191,156.00
Fund Development	61,000.00	404,425.00	343,425.00	431,500.00	27,075.00
Masters	-	-	-	110,000.00	110,000.00
National Championships	50,000.00	85,140.00	35,140.00	85,000.00	(140.00)
International Events	56,000.00	96,377.00	40,377.00	45,000.00	(51,377.00)
Other (CAC, Interest, other)	3,000.00	9,467.00	6,467.00	5,000.00	(4,467.00)
<b>TOTAL INCOME</b>	<b>1,773,700.00</b>	<b>2,313,489.00</b>	<b>539,789.00</b>	<b>2,412,800.00</b>	<b>99,311.00</b>
<b>Expenses</b>					
<b>National Programs</b>					
Women's National Program (WNP)	562,057.00	787,148.00	(225,091.00)	685,000.00	(102,148.00)
Men's National Program (MNP)	609,097.00	817,575.00	(208,478.00)	1,013,800.00	196,225.00
Masters Program	-	-	-	115,000.00	115,000.00
<b>National Programs Total</b>	<b>1,171,154.00</b>	<b>1,604,723.00</b>	<b>(433,569.00)</b>	<b>1,813,800.00</b>	<b>209,077.00</b>
<b>Corporate</b>					
Employees and Contractors	252,000.00	287,043.00	(35,043.00)	324,000.00	36,957.00
Rent, Storage, Supplies	54,000.00	52,761.00	1,239.00	54,000.00	1,239.00
Rent, Storage, Supplies Chargeback	(36,000.00)	(35,174.00)	(826.00)	(36,000.00)	(826.00)
Bank Charges, Bad Debt	-	22,205.00	(22,205.00)	-	(22,205.00)
Meetings, Board and Legal	18,000.00	26,844.00	(8,844.00)	18,000.00	(8,844.00)
Professional Fees	38,900.00	36,081.00	2,819.00	37,000.00	919.00
<b>Corporate</b>	<b>326,900.00</b>	<b>389,760.00</b>	<b>(62,860.00)</b>	<b>397,000.00</b>	<b>7,240.00</b>
<b>Domestic Programs</b>					
Coach Education	-	2,040.00	(2,040.00)	8,000.00	5,960.00
Technical Officials	9,000.00	9,862.00	(862.00)	6,000.00	(3,862.00)
National Championships	46,000.00	84,849.00	(38,849.00)	85,000.00	151.00
International Events	109,000.00	103,265.00	5,735.00	-	(103,265.00)
Domestic Leagues & Planning	15,000.00	33,719.00	(18,719.00)	5,000.00	(28,719.00)
Insurance	63,630.00	63,952.00	(322.00)	64,000.00	48.00
Membership Fees	5,900.00	4,372.00	1,528.00	4,500.00	128.00
<b>Domestic Programs</b>	<b>248,530.00</b>	<b>302,059.00</b>	<b>(53,529.00)</b>	<b>172,500.00</b>	<b>(129,559.00)</b>
<b>Marketing &amp; Communications</b>					
Sponsorship, Fundraising, Awards	13,000.00	4,410.00	8,590.00	12,000.00	7,590.00
Translation	10,000.00	10,167.00	(167.00)	11,000.00	833.00
Merchandise	1,000.00	318.00	682.00	500.00	182.00
Communications	3,000.00	6,799.00	(3,799.00)	6,000.00	(799.00)
<b>Marketing Communications</b>	<b>27,000.00</b>	<b>21,694.00</b>	<b>5,306.00</b>	<b>29,500.00</b>	<b>7,806.00</b>
<b>Total Expenses</b>	<b>1,773,584.00</b>	<b>2,318,236.00</b>	<b>(544,652.00)</b>	<b>2,412,800.00</b>	<b>94,564.00</b>
<b>Profit (Loss)</b>	<b>116.00</b>	<b>(4,747.00)</b>	<b>(4,863.00)</b>		<b>4,747.00</b>

**Field Hockey Canada 2018-19 Discretized Analysis**

2018-19 FISCAL	Income	Own the Podium	Sport Canada	COC & CAC Other	Registered Participants	Levies NextGen M	Levies NextGen W	Levies Masters	Sponsorship Fundraising	Donations	Other Fund Development	National Championships	International Events	Total Expenses
	\$2,412,800	\$565,000	\$472,500	\$25,000	\$230,000	\$280,800	\$168,000	\$110,000	\$70,500	\$340,000	\$21,000	\$85,000	\$45,000	
<b>Expenses</b>														
Women's National Program (WNP)	\$685,000	\$75,000	\$99,750	\$22,000	\$49,250	\$0	\$168,000	\$0	\$38,000	\$225,000	\$8,000	\$0	\$0	\$0
Men's National Program (MNP)	\$1,013,800	\$490,000	\$99,550	\$0	\$49,250	\$280,800	\$0	\$0	\$26,200	\$15,000	\$8,000	\$0	\$45,000	\$0
<b>National Programs Total</b>	<b>\$1,698,800</b>	<b>\$565,000</b>	<b>\$199,300</b>	<b>\$22,000</b>	<b>\$98,500</b>	<b>\$280,800</b>	<b>\$168,000</b>	<b>\$0</b>	<b>\$64,200</b>	<b>\$240,000</b>	<b>\$16,000</b>	<b>\$0</b>	<b>\$45,000</b>	<b>\$0</b>
Employees and Contractors	\$324,000	\$0	\$217,700	\$0	\$45,500	\$0	\$0	\$0	\$0	\$60,800	\$0	\$0	\$0	\$0
Office, Supplies and Equipments	\$18,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$18,000	\$0	\$0	\$0	\$0
Meetings and Legal	\$18,000	\$0	\$18,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Professional Fees	\$37,000	\$0	\$27,000	\$0	\$0	\$0	\$0	\$0	\$0	\$10,000	\$0	\$0	\$0	\$0
<b>Total Corporate</b>	<b>\$397,000</b>	<b>\$0</b>	<b>\$262,700</b>	<b>\$0</b>	<b>\$45,500</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$88,800</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
Coach Education	\$8,000	\$0	\$0	\$3,000	\$5,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Technical Officials	\$6,000	\$0	\$0	\$0	\$6,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
National Championships	\$85,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$85,000	\$0	\$0
Masters	\$115,000	\$0	\$0	\$0	\$0	\$0	\$0	\$115,000	\$0	\$0	\$5,000	\$0	\$0	\$5,000
International Events	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Domestic Leagues and Planning	\$5,000	\$0	\$0	\$0	\$5,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Insurance	\$64,000	\$0	\$0	\$0	\$64,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Membership Fees	\$4,500	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$4,500	\$0	\$0	\$0	\$0
<b>Domestic Programs Total</b>	<b>\$287,500</b>	<b>\$0</b>	<b>\$0</b>	<b>\$3,000</b>	<b>\$80,000</b>	<b>\$0</b>	<b>\$0</b>	<b>\$115,000</b>	<b>\$0</b>	<b>\$4,500</b>	<b>\$5,000</b>	<b>\$85,000</b>	<b>\$0</b>	<b>\$5,000</b>
Sponsorship, Fundraising, Awards	\$12,000	\$0	\$0	\$0	\$3,000	\$0	\$0	\$0	\$6,300	\$2,700	\$0	\$0	\$0	\$0
Translation - Official Languages	\$11,000	\$0	\$10,000	\$0	\$0	\$0	\$0	\$0	\$0	\$1,000	\$0	\$0	\$0	\$0
Merchandise	\$500	\$0	\$500	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Communications	\$6,000	\$0	\$0	\$0	\$3,000	\$0	\$0	\$0	\$0	\$3,000	\$0	\$0	\$0	\$0
<b>Marketing Communications</b>	<b>\$29,500</b>	<b>\$0</b>	<b>\$10,500</b>	<b>\$0</b>	<b>\$6,000</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$6,300</b>	<b>\$6,700</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
<b>Total Expenses</b>	<b>\$2,412,800</b>													
<b>Profit (Loss)</b>		\$0	\$0	\$0	\$0	\$0	\$0	(\$5,000)	\$0	\$0	\$0	\$0	\$0	\$0

Field Hockey Canada Member: Provincial Sport Organiation	Membership	% of Total	Insurance	Coaching & Officials	Planning Marketing Communications	Women's National Program	Men's National Program	Employees Contractors
			28%	5%	5%	21%	21%	20%
Field Hockey Alberta	\$27,000	12%	\$7,513.04	\$1,291	\$1,291	\$5,781.52	\$5,782	\$5,341
Field Hockey British Columbia	\$165,000	72%	\$45,913.04	\$7,891	\$7,891	\$35,331.52	\$35,332	\$32,641
Field Hockey Nova Scotia	\$4,000	2%	\$1,113.04	\$191	\$191	\$856.52	\$857	\$791
Field Hockey Ontario	\$30,000	13%	\$8,347.83	\$1,435	\$1,435	\$6,423.91	\$6,424	\$5,935
Field Hockey Prince Edward Island	\$1,500	1%	\$417.39	\$72	\$72	\$321.20	\$321	\$297
Field Hockey Quebec	\$2,500	1%	\$695.65	\$120	\$120	\$535.33	\$535	\$495
<b>Total Income</b>	<b>\$230,000</b>	<b>100%</b>	<b>\$64,000</b>	<b>\$11,000</b>	<b>\$11,000</b>	<b>\$49,250</b>	<b>\$49,250</b>	<b>\$45,500</b>



